

As part of the Arbel Capital Group, Arbel Grants is dedicated to assisting companies seeking capital to fund their R&D activities, through US grants, Israeli grants (mainly OCS), bi-national funds and multi-national collaboration agreements such as FP7. Grants are a low risk, non-dilutive financing option, suitable for entrepreneurs and companies of various sizes and growth stages. As such, grants are an attractive funding option that requires both experience and expertise.

With mounting competition for grant funding, specialized expertise is vital to the success of a grant application. Arbel Capital's Grants Department is uniquely positioned to provide the professional counsel crucial for the grant application process. Our approach to grants involves a long-term strategic view of the company's future financing needs. Our global network of strategic associates serve as invaluable partners in the application process, contributing their in-depth familiarity with the various application and negotiation phases.

SELECTING THE RIGHT GRANT PROGRAM

Navigating through a multitude of U.S. federal grant programs or government-backed loans in Israel and worldwide requires expertise so as to carefully match a company with an appropriate grant program. Leveraging on our combined experience and financing experts, we at Arbel Grants assist technology based companies in finding suitable grants that best meet their needs.

After matching company to grant, we assist in application writing. Our expertise and in-depth familiarity with the procedures, requirements and criteria of various grant programs dramatically increase the chances of securing grants, as well as grant scopes and amounts.

OPTIMIZING SUCCESS

Arbel Grants enables companies to optimize success rate of their applications by implementing our unique methodology:

- **Feasibility** – evaluation of the potential for application success.
- **Matching case to grant type** – considering the various grants available, we direct Arbel's clients to the most suitable sources, and in most cases to more than one type of grant.
- **Application consulting** – administrative assistance in the application process.
- **Audit preparation** – preparing the company for the evaluation conducted by the funding body.
- **Post-grant consulting** – ongoing support in adherence to funding body requirements.

COLLABORATION AND SYNERGY

Working in synergy, Arbel Grants' unrivaled management team delivers the added value of their combined expertise to ensure that clients maximize their grant potential. True to our motto – Intelligent Financing – we are always one step ahead, looking to the future as we forge long-term alliances with our satisfied clients.

Quick Facts & Figures

Government grants account for a large share of R&D investment in Israel, totaling over \$500 million in 2007.

- Grants are awarded by parties such as: U.S. government, the European Commission, Israeli government, and Bi-national funds.

- Grants-receiving companies range in size from large multinationals such as Elbit Systems and ECI (with tens of millions annually), to very small companies receiving grants in the range of tens of thousands of dollars.

